

**STANDARD FORM (SF)**

**254**

Architect-Engineer and Related Services Questionnaire

**1. Firm Name/Business Address:**



**The Traffic Group, Inc.**

9900 Franklin Square Drive  
Suite H  
Baltimore, MD 21236

*Merging Innovation and Excellence®*

**2. Year Present Firm Established**  
1985

**3. Date Prepared:**  
February 11, 2016

**4. Specify type of ownership & check below, if applicable.**

"S" Corporation

A. Small Business

B. Small Disadvantaged Business

C. Woman-Owned Business

**1a. Submittal is for  Parent Company  Branch or Subsidiary Office**

**5. Name of Parent Company, if any:**

N/A

**5a. Former Parent Company Name(s), if any, and Year(s) Established:**

N/A

**6. Names of not more than Two Principals to Contact: Title/Telephone**

- 1) John W. Guckert, PTP / President / 410-931-6600
- 2) Anthony Guckert / Senior Vice President – Data Division / 410-931-6600

**7. Present Offices: City / State / Telephone / No. Personnel Each Office**

**7a. Total Personnel 69**

THE TRAFFIC GROUP, INC. / Baltimore / Maryland / 410-931-6600 / 45  
THE TRAFFIC GROUP, INC./ Arkansas, New York, Texas, Virginia, West Virginia, North Carolina, North Dakota, Ohio, Washington State/ 410-931-6600 / 24

**8. Personnel by Discipline: (list each person only once, by primary function.)**

<u>  9  </u> Administrative	<u>  0  </u> Electrical Engineers	<u>  0  </u> Oceanographers	<u>  0  </u> Computer Specialist
<u>  0  </u> Architects	<u>  0  </u> Estimators	<u>  0  </u> Planners: Urban/Regional	<u>  9  </u> Data Collection Project Managers
<u>  0  </u> Chemical Engineers	<u>  0  </u> Geologists	<u>  0  </u> Sanitary Engineers	<u>  2  </u> Transportation Planners
<u>  0  </u> Civil Engineers	<u>  0  </u> Hydrologists	<u>  0  </u> Soils Engineers	<u>  2  </u> Data Collection Managers
<u>  0  </u> Construction Engineers	<u>  0  </u> Interior Designers	<u>  0  </u> Specification Writers	<u>  2  </u> Engineering Design Managers
<u>  0  </u> Draftsmen	<u>  0  </u> Landscape Architects	<u>  0  </u> Structural Engineers	<u> 26  </u> Field Technicians
<u>  0  </u> Ecologists	<u>  0  </u> Mechanical Engineers	<u>  0  </u> Surveyors	<u>  4  </u> Field Supervisors
<u>  0  </u> Economists	<u>  0  </u> Mining Engineers	<u>  9  </u> Transportation Engineers	<u>  6  </u> Traffic Engineering Designers

**9. Summary of Professional Services Fees**

Received: (Insert index number)

Last 5 Years (most recent year first)

	2015	2014	2013	2012	2011
<b>Direct Federal contract work, including overseas</b>	2	2	0	0	0
<b>All other domestic work</b>	8	8	8	8	8
<b>All other foreign work*</b>	1	1	1	1	1

**Ranges of Professional Services Fees**

INDEX

- 1. Less than \$100,000
- 2. \$100,000 to \$250,000
- 3. \$250,000 to \$500,000
- 4. \$500,000 to \$1 million
- 5. \$1 million to \$2 million
- 6. \$2 million to \$5 million
- 7. \$5 million to \$10 million
- 8. \$10 million or greater

\* Firms interested in foreign work, but without such experience, check here:

### 10. Profile of Firm's project Experience, Last 5 Years

Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)	Profile Code	Number of Projects	Total Gross Fees (in thousands)
1) 107	110	\$ 737	11)			21)		
2) 117	480	\$ 8 M	12)			22)		
3) 200	370	\$ 2.5 M	13)			23)		
4) 201	240	\$ 1 M	14)			24)		
5) 202	15	\$ 112	15)			25)		
6) 203	500	\$ 300	16)			26)		
7) 204	120	\$ 390	17)			27)		
8) 205	5	\$ 18	18)			28)		
9) 206	502	\$ 35.3 M	19)			29)		
10)			20)			30)		

### 11. Project Examples, Last 5 Years

Profile Code	"P," "C," "JV," or "IE"	Project Name and Location	Owner Name & Address	Cost Of Work (in thousands)	Completion Date (Actual or Estimated)
206	P	1 Arkansas State Highway and Transportation Department Traffic Counts - Statewide	Arkansas State Highway and Transportation Department 10324 Interstate 30 Little Rock, AR 72203-2261	3M	2016
206	JV	2 Maryland State Highway Administration BCS 2007-22C Traffic Data Services – Statewide	Maryland State Highway Administration 2323 West Joppa Road Lutherville, MD 21093	1.5M	2015
206	JV	3 Maryland State Highway Administration BCS 2012-06B – Data Collection Services - Statewide	Maryland State Highway Administration 707 North Calvert Street Baltimore, MD 21202	2.5M	2019
206	P	4 New York State Department of Transportation Traffic Data Services Zone 3	New York State Department of Transportation 1220 Washington Avenue, Campus Building 5, Room 114 Albany, NY 12232	241	2016
206	P	5 New York State Department of Transportation Traffic Data Services Zones 3 & 4	New York State Department of Transportation 1220 Washington Avenue, Campus Building 5, Room 114 Albany, NY 12232	5.2M	2019
206	P	6 North Carolina Department of Transportation Traffic Data Services – Statewide	North Carolina Department of Transportation 750 Greenfield Parkway Garner, NC 27529	250	2018
206	P	7 North Dakota Department of Transportation Traffic Data Services – 6 Western Counties	North Dakota Department of Transportation 608 East Boulevard Avenue Bismarck, ND 58505	350	2015

206	P	8 Texas Department of Transportation Traffic Counting Services - Statewide	Texas Department of Transportation General Services Division 3800 Jackson Avenue Austin, TX 78731	28M	2020
206	P	9 Virginia Department of Transportation Traffic Data Services Northern, Northwest, Central, Eastern Regions	Virginia Department of Transportation 1201 East Broad Street Richmond, VA 23219	10.8	2019
206	P	10 West Virginia Department of Transportation Traffic Data Services - Statewide	West Virginia Department of Transportation 1900 Kanawha Boulevard East Building Five - Room A-854 Charleston, WV 25305	1.2M	2016
206	P	11 Columbia Downtown Cordon Study and Travel Survey Howard County, MD	Howard County Office of Purchasing Department of Planning & Zoning 3430 Court House Drive Ellicott City, MD 21043	414	2011
206	C	12 Austin Texas Area Data Collection Study Austin, TX	SH 130 Concession Company, LLC 10800 N. US 183 Highway Buda, TX 78610	135	2011
206	C	13 Louisville Kentucky Traffic Data Collection Study Louisville, KY	Wilbur Smith Associates 900 Chapel Street Suite 1400 New Haven, CT 06510	154	2012
206	C	14 Harrisburg O&D Study Harrisburg, PA	Susquehanna Civil, Inc. 50 Grumbacher Road, Suite 10 York, PA 17406	28	2014
206	P	15 Fargo-Moorhead Traffic Counts Fargo, ND	Fargo-Moorhead Metropolitan Council of Governments One 2 <sup>nd</sup> Street North Case Plaza, Suite 232 Fargo, ND 58102	92	2015
206	P	16 Texas Department of Transportation Traffic Counting Services Statewide	Texas Department of Transportation General Services Division 3800 Jackson Avenue Austin, TX 78731	25M	2014
206	P	17 Baltimore City Video Lottery Facility Baltimore City, MD	Friedmutter Group 4022 Dean Martin Drive Las Vegas, NV 89103	170	2012
206	C	18 Denver Area Traffic Counts Denver, CO	Cintra Servicios De Infraestructuras S.A. Pza. Manuel Gomez Morena, 2 28020 - Madrid - Spain	71	2012
206	P	19 I-77 Traffic Data Collection Statewide, NC	I-77 Mobility Partners 6135 Lakeview Road, Suite 250 Charlotte, NC 28269	43	2015

206	C	20 Monroe Expressway – Traffic Data Services Monroe, NC	CDM Smith 555 17 <sup>th</sup> Street, Suite 1100 Denver, CO 80202	74	2015
206	C	21 I-66 Miovision Traffic Counts Northern VA	O.R. George & Associates, Inc. 9320 Annapolis Road, Suite 320 Lanham, MD 20706	34	2014
206	P	22 WILMAPCO – Fall 2014 Traffic Data Services Newark, DE	Wilmington Area Planning Council 850 Library Avenue, Suite 100 Newark, DE 19711	46	2014
206	C	23 Dulles Toll Road ALPR Fairfax, VA	MCV Associates, Inc. 4605 – C Pine Crest Office Park Alexandria, VA 22312	37	2012
206	P	24 VDOT NOVA Traffic Count Services Northern VA	Virginia Department of Transportation 1201 East Broad Street Richmond, VA 23219	354	2017
206	P	25 Genesee Transportation Council Mechanical, Volume and Classification Counts Rochester, NY	Genesee Transportation Council 50 West Main Street, Suite 8112 Rochester, NY 14614	125	2015
206	P	26 Prince George's County Department of Public Works Traffic Data Services Prince George's County, MD	Prince George's County Department of Public Works 9400 Peppercorn Place, Suite 300 Largo, MD 20774	750	2015
206	C	27 Rhode Island OD Study Providence Area, RI	CDM Smith 260 West Exchange Street, Suite 300 Providence, RI 02903	120	2015
206	C	28 North Dakota Department of Transportation O&D Study City of Williston, ND	ULTEIG 1412 Basin Avenue Bismarck, ND 58504	64	2014
206	C	29 Disney Origin & Destination Study Orlando, FL	Thomas Hiles 315 E. Robinson, Suite 400 Orlando, FL 32801	71	2014
206	C	30 UTICA/Rome Automated License Plate Study Utica, NY	III Winners Circle P.O. Box 5269 Albany, NY 12205	31	2014

12. The foregoing is a statement of facts

Signature: 

Typed Name and Title: Anthony Guckert - Senior Vice President – Data Division

Date: February 11, 2016

**EXPERIENCE PROFILE CODE  
NUMBERS FOR USE WITH  
QUESTIONS 10 AND 11**

001 Acoustics; Noise Abatement	041 Graphic Design	072A Research Parks	099 Solid Wastes; Incineration; Landfills
002 Aerial Photogrammetry	042 Harbors; Jetties; Piers; Ship Terminal Facilities	073 Oceanographic Engineering Studies and Surveys	100 Special Environments; Clean Rooms; Etc.
003 Agricultural Development; Grain Storage; Farm Mechanization	043 Heating; Ventilating; Air Conditioning	074 Ordinances; Munitions; Special Weapons	101 Structural Design; Special Structures
004 Air Pollution Control	044 Health Systems Planning	075 Petroleum Exploration; Refining	101A Wood Structure
005 Airports; Navais; Airport Lighting; Aircraft Fueling	045 Highrise; Air-Rights-Type Buildings	076 Petroleum and Fuel (Storage and Distribution)	102 Surveying; Platting; Mapping; Flood Plain Studies
006 Airports; Terminals & Hangers; Freight Handling	046 Highways; Streets; Airfield Paving; Parking Lots	077 Pipelines (Cross-country--Liquid & Gas)	103 Swimming Pools
007 Arctic Facilities	047 Historical Preservation	078 Planning (Community, Regional, Area-wide & State)	104 Stormwater Handling & Facilities
008 Auditoriums & Theatres	048 Hospitals & Medical Facilities	079 Planning (Site, Installation, and Project)	105 Telephone Systems (Rural; Mobile; Intercom; Etc.)
009 Automation; Controls; Instrumentation	048A New Hospitals	080 Plumbing & Pipe Design	106 Testing & Inspection Services
010 Barracks; Dormitories	048B Hospital Renovations	081 Pneumatic Structures; Air-Support Buildings	<b>107 Traffic &amp; Transportation Engineering</b>
011 Bridges	048C MRI Suites	082 Postal Facilities	108 Towers (Self-supporting & Guyed Systems)
012 Cemeteries (Planning & Relocation)	048D Intensive-care nurseries	083 Power Generation, Transmission, Distribution	109 Tunnels & Subways
013 Chemical Processing & Storage	048E Clean Rooms	084 Prisons & Correctional Facilities	110 Urban Renewal; Community Development
014 Churches; Chapels	048F Red Carpets	085 Product, Machine & Equipment Design	111 Utilities (Gas & Steam)
015 Codes; Standards; Ordinances	048G Green Walls	086 Radar; Sonar; Radio & Radar Telescopes	111A Bridge Design
016 Cold Storage; Refrigeration; Fast Freeze	049 Hotels; Motels	087 Railroad; Rapid Transit	111B Bridge Widening
017 Commercial Buildings (low rise); Shopping Centers	050 Housing (Residential, Multifamily; Apartments; Condominiums)	088 Recreation Facilities (Parks; Marinas; Etc.)	112 Value Analysis; Life-Cycle Costing
018 Communications Systems; TV; Microwave	051 Hydraulics & Pneumatics	088A Parks	113 Warehouses & Depots
019 Computer Facilities; Computer Service	052 Industrial Buildings; Manufacturing Plants	088B Children's Gardens	114 Water Resources; Hydrology; Groundwater
020 Conservation and Resource Management	053 Industrial Processes; Quality Control	089 Rehabilitation (Buildings; Structures; Facilities)	115 Water Supply, Treatment & Distribution
021 Construction Management	054 Industrial Waste Treatment	090 Resource Recovery; Recycling	115A Sewers
022 Corrosion Control; Cathodic Protection; Electrolysis	055 Interior Design; Space Planning	091 Radio Frequency Systems & Shieldings	115B Sewer Rehab
023 Cost Estimating	056 Irrigation; Drainage	092 Rivers; Canals; Waterways; Flood Control	116 Wind Tunnels; Research/Testing Facilities Design
024 Dams (Concrete; Arch)	057 Judicial and Courtroom Facilities	093 Safety Engineering; Accident Studies; OSHA Studies	<b>117 Zoning; Land Use Studies</b>
025 Dams (Earth; Rock); Dikes; Levees	058 Laboratories; Medical Research Facilities	094 Security Systems; Intruder & Smoke Detection	<b>200 Signal/Signing/Marking/Lighting Design</b>
026 Desalinization (Process & Facilities)	059 Landscape Architecture	095 Seismic Designs & Studies	<b>201 Traffic Operations Analyses</b>
027 Dining Halls; Clubs; Restaurants	059A Botanic Gardens & Arboretum	096 Sewage Collection, Treatment & Disposal	<b>202 Geometric/Roundabout Design</b>
028 Ecological & Archeological Investigations	060 Libraries; Museums; Galleries	097 Soils & Geologic Studies; Foundations	<b>203 Traffic Forecasting/Trans. Planning</b>
029 Educational Facilities; Classrooms	061 Lighting (Interiors; Displays; Theaters; etc.)	097A Fault Studies	<b>204 Parking Analysis/Design</b>
029A K-5	062 Lighting (Exteriors; Streets; Memorials; Athletic Fields)	097B Landslide	<b>205 Accident/Safety Studies</b>
029B 6-9	063 Materials Handling Systems; Conveyors; Sorters	097C Groundwater	<b>206 Traffic Data Collection</b>
029C High schools	064 Metallurgy	097D Natural Slope Stability Studies	
029D Universities	065 Microclimatology; Tropical Engineering	097E Man-Made-Slope Stability Studies	
030 Electronics	066 Military Design Standards	097F Foundation Recommendations	
031 Elevators; Escalators; People-Movers	067 Mining and Mineralogy	097H Fault Trenching	
032 Energy Conservation; New Energy Sources	068 Missile Facilities (Silos; Fuels; Transport)	097I Exploratory Borings	
033 Environmental Impact Studies, Assessments or Statements	069 Modular Systems Design; Pre-fab Structures or Components	097J Structural Modeling	
034 Fallout Shelters; Blast-Resistant Design	070 Naval Architecture; Off-Shore Platforms	098 Solar Energy Utilization	
035 Field Houses; Gymnasiums; Stadiums	071 Nuclear Facilities; Nuclear Shielding		
036 Fire Protection	072 Office Buildings; Industrial Parks		
037 Fisheries; Fish Ladders			
038 Forestry & Forest Products			
039 Garages; Vehicle Maintenance Facilities; Parking Decks			
040 Gas Systems (Propane, Natural, etc.)			